



MAZAGON DOCK SHIPBUILDERS LIMITED

(Formerly known as Mazagon Dock Ltd.)

CIN: U35100MH1934GOI002079

(A Government of India Undertaking)

Dockyard Road, Mazgaon, Mumbai 400010. India.

ISO 9001:2015 Certified

Website: www.mazagondock.in

EXPRESSION OF INTEREST (EOI)

Department	: Business Development & Contracts
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Phone no.	: 022 – 2376 2685
EOI no.	: EY/OP/T&I/PRP-X/01
EOI date	:18.06.2026
EOI closing date & time	:25.06.2026; 17:00 Hrs

Expression of Interest (EOI)

Invitation to reputed firms for Collaborating with MDL for Participating in ONGC's Project For "Pipeline Replacement Project (PRP-X) (EPCI basis) (ZW1PC26005)".

LETTER OF INVITATION

Mazagon Dock Shipbuilders Limited (MDL) seeks response from firms involved in Oil & Gas sector (offshore business), Heavy Engineering Fabrication & any other field relevant to offshore and willing to collaborate with MDL for ONGC's "Pipeline Replacement Project (PRP-X) (EPCI basis) (ZW1PC26005)". MDL may form CONSORTIUM with the shortlisted eligible firm to this EOI & submit consortium bid to ONGC. SOW & Terms and conditions of the consortium will be decided post shortlisting of firm with mutual agreement. Limited tender will be issued to technically shortlisted firms, and consortium will be formed with the L1 bidder of that limited tender.

MDL is extensively working in the field of Offshore and presently executing 3 orders of ONGC. MDL is looking for firms having offshore projects experience in design, engineer, procure, fabricate, subsea pipe laying, load-out, tie down, transport, install, hook-up, recommissioning on EPCI/LSTK basis.

All reputed firms are hereby invited to submit their response to this EoI who are in the field of offshore projects. Firms with relevant experience / qualification in the field of heavy engineering shall submit their interest.

The detailed terms and conditions shall be mutually agreed upon.

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SECTION-1
DISCLAIMER

1. MDL, its employees and advisors make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
2. MDL may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this EoI document.
3. The issue of this EoI does not imply that MDL is bound to select and shortlist any or all the participating firm. Even after selection of suitable participating firm, MDL is not bound to proceed ahead with the participating firm and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
4. The participating firm shall bear all costs associated with the preparation, technical discussion/presentation and submission of EoI. MDL shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the EoI process.
5. Canvassing in any form by the participating firm or by any other agency on their behalf shall lead to disqualification of their EoI.

SECTION-2**SCHEDULE OF EOI PROCESS & CONTACT DETAILS****A. SCHEDULE OF EoI PROCESS**

The schedule of activities during the EoI Process shall be as follows -

Sl. No.	Description	Date
1	Issue of EoI document	18.06.2026
3	Last date of Submission of EoI response	25.06.2026, 17:00 Hrs

B. CONTACT DETAILS:**Submission of proposal:**

Proposal (**Original + one soft copy**) super scribing the enquiry number, enquiry subject, last date for receipt of EOI and shall be addressed to

Mr. Satish Chandra
 DGM (Business Development & Contracts)
 Mazagon Dock Shipbuilders Limited, Dockyard road,
 Mumbai 400010
 E-Mail: schandra@mazdock.com

All the correspondences shall be addressed to the following:

- i) Mr. Satish Chandra
 DGM (Business Development & Contracts)
 E-Mail: schandra@mazdock.com
- ii) Mr. Binay Kumar
 CM (Business Development & Contracts)
 E-Mail: binaykumar@mazdock.com

SECTION – 3

DETAILS OF EXPRESSION OF INTEREST (EoI)

3.1. ABOUT MDL

Mazagon Dock Shipbuilders Limited (MDL) is a leading submarine and shipbuilding company in the country with a Navratna status. The company was taken over by the Government of India and established as a Public Sector Undertaking under the Ministry of Defence in 1960. Over the last six decades, MDL has delivered over 250 warships/submarines/ platforms to various customers in India and abroad. Out of these 30 major warships/submarines have been delivered to the Indian Navy. The diversified platforms delivered to various customers range from Destroyers, Stealth Frigates, Submarines, Missile Boats, Corvettes, Offshore Patrol Vessels, Multipurpose Support Vessels, Offshore Supply Vessels, Dredgers, Tugs and Cargo-Cum-Passenger Vessels, Offshore Platforms.

Technical Requirement

3.1 AIM

The main aim of this EoI is to invite firms who are interested to collaborate & participate with MDL for submission of response to ONGC's tender for "Pipeline Replacement Project (PRP-X) (EPCI basis) (ZW1PC26005)". MDL may form CONSORTIUM with the shortlisted eligible firm to this EOI & submit consortium bid to ONGC. SOW & Terms and conditions of the consortium will be decided post shortlisting of firm with mutual agreement. Limited tender will be issued to technically shortlisted firms, and consortium will be formed with the L1 bidder of that limited tender.

3.2. SCOPE OF WORK:

Details scope of work for complete project of "Pipeline Replacement Project (PRP-X) (EPCI basis) (ZW1PC26005)" is enclosed herewith at **Enclosure-1**. This EOI is for collaboration for submitting response to subject ONGC tender and scope of work will be based on the limited tender issued post shortlisting through EOI.

MDL may sign MOU with the firms found competent after due diligence if required.

3.3. INSTRUCTIONS

- 3.4.1 Language: All correspondences and documents related to the EoI response shall be in English language only.
- 3.4.2 The participating firm shall abide by the terms & conditions, as applicable, of the EoI.
- 3.4.3 All pages of the EoI shall be duly signed by the authorised signatory.
- 3.4.4 Multiple proposals from the same participating firm should not be submitted.
- 3.4.5 MDL at their discretion shall inspect the participating firm works/office/reference site premises for the purpose of evaluation, as deemed necessary. MDL decision in this regard shall be final.
- 3.4.6 Any participating firm which has been debarred/blacklisted by Central/State Governments or by any entity controlled by Central/State Governments from

participating in any of their project, as on date of submission of EoI, shall not be eligible to submit the EoI.

3.4. PROCESS TO BE CONFIDENTIAL:

Information relating to the examination, clarification, evaluation and comparison of EoI and recommendations shall not be disclosed to participating firm. Any effort by participating firm to influence MDL processing of EoI or selection decisions may result in the rejection of the EoI.

3.5. MISCELLANEOUS:

3.5.1. Right to accept or reject any or all Applications:

- i. Notwithstanding anything contained in this EoI, MDL reserves the right to accept or reject any application and to annul the EoI process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons, thereof. In the event that MDL rejects or annuls all the applications, it may at its discretion, invite all eligible participating firms to submit fresh applications.
- ii. MDL reserves the right to disqualify any applicant during or after completion of EoI process, if it is found there was a material misrepresentation by any such applicant or the applicant fails to provide within the specified time, supplemental information sought by MDL.
- iii. MDL reserves the right to verify all statements, information and documents submitted by the applicant in response to the EoI. Any such verification or lack of such verification by MDL shall not relieve the applicant of his obligations or liabilities hereunder nor will it affect any rights of MDL.

3.5.2. Governing Laws & Jurisdiction:

The EoI process shall be governed by, and construed in accordance with, the laws of India and the Courts at Mumbai (India) shall have exclusive jurisdiction over all disputes arising under, pursuant to and / or in connection with the EoI process.

SECTION- 4**PRE-QUALIFICATION CRITERIA**

The determination of eligibility will take into account the technical and experience capabilities and past performance of the participating firm (including its subsidiaries/group companies); it will be based upon an examination of documentary evidence of the participating firm qualifications submitted by the participating firm as well as such other information, as the MDL deems necessary and appropriate. The participating firm willing to associate with MDL should meet the following Pre-Qualification Criteria:

4.1. Technical Qualification: -

Firm should themselves meet the following experience criteria covering the respective activities of work to be performed by them on their own and not through any other arrangement like through Supporting Company, Parent / Subsidiary / Sister Subsidiary / Co-Subsidiary / Technical Collaboration / Subcontracting. Necessary documentary evidence to this effect should be submitted with techno-commercial response to this EOI.

4.1.1 The Bidder must possess, prior to the deadline of submission of bids, minimum experience of having executed LSTK/EPCI contract, at least one Project of

“Laying of oil/ gas/ water submarine pipelines including installation of Risers and topside modifications related to offshore pipeline activities.”

The experience for activity need to be on EPCI basis by bidder himself.

Note: EPC Project of above facilities must necessarily consist of fixed offshore structure along with Jacket and Piles except in case of new FPSO Project.

The experience for needs to be on EPCI basis by bidder by himself

NOTE:

- i. The projects should have been completed during the last fifteen years. For meeting the requirement above, the period reckoned shall be the period prior to the originally scheduled date of opening of the techno commercial bid.
- ii. The Project should have been successfully completed, accomplishing activities, i.e., project management, surveys (including pre-engineering, pre and post construction survey), design & engineering, procurement, fabrication, anti-corrosion and weight coating (in case of rigid pipelines), transportation, laying of submarine pipeline, installation of riser, topside modifications, hook-up, testing and pre-commissioning in EPCI project listed above.
- iii. “No part completion Certificate shall be considered to meet above Criteria; unless it can be clearly established based on documents submitted by the bidder that they have already completed successfully Scope of Work of similar complexity (Laying of oil/ gas/ water submarine pipelines including installation of Risers and topside modifications related to offshore pipeline activities) on LSTK basis as envisaged in invited LSTK tender and handed over to contractee for use. For evaluation, such EPCI jobs accompanied by part completion certificate will be considered as completed.”
- iv. EPCI contractors executing ONGC’s Projects against whom ONGC has issued any Contract termination or NOA termination / Annulment notice during last 2 years from the originally scheduled date of TBO of this tender and their respective Pipe laying sub-contractor(s) are prohibited to participate in this tender.

- v. Contractors currently executing ONGC's Projects against whom ONGC has issued any Contract termination or NOA termination / Annulment notice during last 2 years from the originally scheduled date of TBO of this tender and their respective Pipe laying sub-contractor(s) are prohibited to participate in this tender

- 4.1.2 The Bidder must himself (and not through other arrangement like through supporting company, Parent/Subsidiary / Sister Subsidiary/Co- Subsidiary /Technical Collaboration) have the relevant experience in completed offshore project(s) as indicated in Para 4.1.1 above for Project Management and for one of the following main activities:
- (a) Laying of oil/ gas/ water submarine pipelines including installation of Risers and topside modifications related to offshore pipeline activities
 - (b) Procurement related to offshore pipeline activities.

- 4.2. **Commercial Qualification:** - The bidder shall submit the following as applicable as a part of commercial qualification.

- i. Shop & Establishment registration certificate.
- ii. Certificate of Incorporation / Partnership deed.
- iii. Bidder shall not be under a declaration of ineligibility issued by Govt. of India / State govt. / Public Sector Undertakings etc.
- iv. MSME, Start-up certificate.
- v. GST certificate
- vi. Bidders Company Profile.
- vii. List of infrastructure/equipment held by them along with details of their manufacturing facilities.
- viii. Details of personnel (Project Management Team) with designation, qualification and experience to determine their capabilities.

- 4.3. **Financial Qualification:** -

- a) Shall have average annual turnover of INR 829,52,10,113 or equivalent to USD for foreign bidders on the date of EOI closing date/extended closing date, during the last three financial years ending as on 31 Mar 2025 to participate in this EOI.

For the purpose of ascertaining parameter of Turnover of the bidder, average turnover from operation of the bidder for the previous (Latest) **three financial years** shall be considered. Average turnover from operation of the bidder for the previous **three financial years** shall be calculated by dividing the turnover from operation of **previous three years by three**, irrespective of the fact that quoted turnover for one particular year is for a period of less than 12 months or complete 12 months. The date (i.e. the financial year closing date) of the immediate previous year's **Audited Standalone Annual Financial Statement/ Audited Consolidated Annual Financial Statement (To specify clearly either standalone or consolidated)** should not be older than twenty four (24) months from the actual date of bid closing (i.e. in case of tender extension, the final extended bid closing date will be considered).

The Bidder shall enclose with its Proposal as per **Annexure-2**, certificate issued by Chartered Accountant with their seal and signature, stating the firms net worth & turnover during the past three years

OR

Firm to submit Balance Sheet and Profit and Loss statement for last 3 years in order to ascertain its average annual turnover.

- b) Net-worth of Bidder: Positive
Net worth shall mean: “Share Capital + Reserves created out of profits and securities premium account (excluding revaluation reserves) - Deferred Expenditure - Miscellaneous Expenditure to the extent not written off and carried forward Loss - Reserves created out of write back of depreciation and amalgamation”.

Further, the date (i.e. the financial year closing date) of the immediate previous year’s **Audited Standalone Annual Financial Statement/ Audited Consolidated Annual Financial Statement** for the purpose of calculation of Net-worth, should not be older than twenty four (24) months from the EoI closing date.

- c) Working Capital: INR 248,85,63,0342 or more.
Working Capital shall mean “Current Assets minus Current liabilities” as per latest year’s **Audited Standalone Annual Financial Statement / Audited Consolidated Annual Financial Statement**. The date (i.e. the financial year closing date) of the immediate previous year’s **Audited Standalone Annual Financial Statement/Audited Consolidated Annual Financial Statement** for the purpose of calculation of Working Capital, should not be older than twenty four (24) months from the bid closing date.
If the bidder’s working capital is inadequate in meeting the tender requirements, then the bidder can make good this shortfall through a line of credit confirming the availability of unutilized line of credit for meeting the entire quantum of shortfall in the Working Capital and not limited to the Working Capital required for the tender from his banker, through a letter specifically mentioning the tender number as per enclosed format at Appendix B-29 of Part-III Appendices of tender document. The line of credit should be from Scheduled Commercial Bank working in India. The foreign bidder can provide line of credit from a foreign bank also.

SECTION- 5

Bid Rejection Criteria

MDL may at its sole discretion and at any time during the evaluation of proposal, disqualify any bidder, if they have:

- a) Bids received after due date.
- b) Bidder’s failure to furnish sufficient or complete details for evaluation of the bids within the given period.
- c) Incomplete / misleading / false / ambiguous in the proof of eligibility requirements.
- d) Failed to produce timely clarifications related thereto, when sought.
- e) Bids not meeting qualification criteria mentioned above.
- f) Submitted more than one proposal for single specialisation area.
- g) Declared ineligible by the Government of India / State govt. / Public sector undertaking.
- h) Bids with technical requirements and or terms not acceptable to MDL.
- i) Information relating to the evaluation, clarification and recommendation for pre- qualification shall not be disclosed to bidders or any other persons not officially concerned with such process until the pre-qualification process is completed. Any effort by the bidder to influence MDL prequalification process may result in rejection of his EOI.

SECTION- 6**Documents to be submitted along with EoI**

Submission of EoI: - List of documents to be submitted as part of EoI:

Participating firm should submit following documents along with their Proposal.

Sl.	Document Description	Filled in Formats to be Submitted with Proposal	Remarks
1.	Covering Letter		As per format attached
2.	General information	Annexure-1	
3.	Financial Information	Annexure-2	
4.	Pre-Qualification Document		As per section-4
5.	Documents in support of area of Interests.		
6.	Scope of Work (Signed and stamped)		As per Enclosure 1

Format for Covering Letter

[On the Letterhead of the Participating firm]

To,

Mr. Satish Chandra,
DGM (Business Development & Contracts)
Mazagon Dock Shipbuilders Limited (MDL),
Mumbai-400010, India.
Contact No- 022-23762685,
E-Mail: schandra@mazdock.com

Ref: Submission of Expression of Interest (EoI)

Sir,

Being duly authorized to represent and act on behalf of.....
(Hereinafter Referred to as “the Applicant”), and having reviewed and fully understood the EOI and information provided, the undersigned hereby applies in response to the EoI document.

We would like to associate with MDL for following offshore related works and submit our proposal in this regard. We understand that you are not bound to accept the EoI.

Sr. No.	Area of Interests	(Firm to tick)
1	EOI for forming a Consortium Agreement for ONGC’s Project For “Pipeline Replacement Project (PRP-X) (EPCI basis) (ZW1PC26005)”.	

I am enclosing the Expression of Interest with the details as per the requirements of the EoI document, for your evaluation.

I hereby declare that the details furnished in this EoI proposal are true and correct to the best of my knowledge and belief. In case any of the information is found to be false or untrue or misleading or misrepresenting, I am aware that I will be held liable for it and MDL is free to take any legal / commercial action not limited to barring / blacklisting.

We hereby declare that we are not under a declaration of ineligibility / blacklisting /debaring from doing business issued by Govt. of India / State govt. / Public Sector Undertakings etc.

Yours faithfully,
(Signature & Seal of Authorised Signatory)
Name & Designation :
Date:

Annexure-1

General Information to be submitted by Applicant along with cover letter

1. Name of the Company
2. Legal status of the Company:
3. Brief description of the Company including details of its business groups/subsidiaries/ affiliates:
4. Date of Incorporation:
5. Date of Commencement of Business:
6. Full address including Telephone nos. / Fax nos.:
Registered Office:
Head Office:
Address for communication:
Contact Details:
Office Address in India, if any:
7. Documents to be enclosed:
 - a. As per pre-qualification criteria

Signature & Seal: Authorised
Signatory of the Party

Annexure-2

Financial Information

Date: [insert day, month, year]

Legal Name: [insert full name]

Financial Data

Sl. No.	Last three Financial Year	Annual Turnover	Profit after Tax (PAT)	Net worth as at the end of the financial year
1				
2				
3				

2. Financial documents

The participating firm shall provide copies of the financial statements including balance sheets all notes and related income statements for last 3 years.

The financial statements shall:

- Reflect the financial situation of the participating firm submitting EoI.
- Be audited by a certified accountant.
- Be complete, including all notes to the financial statements.
- Correspond to accounting periods already completed and audited (no statements for partial periods shall be accepted).

(Signature & Seal)

Authorised Signatory of the Party

Certificate from Chartered Accountant:

This is to certify that _____ (name of the Applicant) has received the payments shown above against the respective years and that the net worth is as computed.

Name of the Authorized Signatory representing Auditing firm:

Designation:

Name of firm (Chartered Accountant):

Signature of the Authorized Signatory:

Seal of Audit firm.